

CLT In House Training and Professional Consultancy

The latest news

April 2011

Legal Process Outsourcing - How to Work Successfully with Cross Border Business Partners

Many law firms are looking to outsource aspects of their legal work or administration to overseas territories, such as India, as a strategic response to worldwide economic conditions. However, challenges in developing long lasting business relationships in such a business model are often underestimated. See overleaf for full details.



Health and Safety Law: Managing the Risk of Imprisonment

Health and safety is a huge area for all organisations to get to grips with. This course examines the latest changes in the law. See overleaf for full details.



Consumer Credit Litigation: The Changes

There has been a major overhaul of Consumer Credit legislation. This course is essential for those practising in the area. See overleaf for full details.



Compliance Courses

The New SRA Handbook: Prepare NOW for the new regulations!
- £1650 + VAT for up to 25 delegates

Management Course Stage One - £995 + VAT for up to 20 attendees

Management Course Stage Two - £1350 + VAT for up to 25 delegates

Solicitors Accounts Rules - £1650 + VAT for up to 25 delegates

Money Laundering Update - £1650 + VAT for up to 25 delegates



Legal Process Outsourcing - How to Work Successfully with Cross Border Business Partners

Objectives:

- Gain insights into various cultural attitudes, business styles and how core values impact on everyday business
- Learn about your outsource partners approaches to law, tips to conduct business smoothly and pitfalls to avoid
- Understand your outsource partners rationale, business styles, and motivators • Establish meaningful relationships - an essential key
- Build skills for seamless communication: tools, skills and techniques • Anticipate critical scenarios and prepare to manage these in a culture sensitive way whilst retaining direction.

Content: International Projects - Cooperation and Commitment

- Managing cross national projects • Assessing management priorities and differences in culturally different settings • Experiences to date - implications of cultural differences.

Legal Work is Different Abroad

- Common law? • Legal education • Legal practice • Legal profession.

Understanding Culture

- Assessing own values, attitudes, relationships and expectations • Cultural differences and impact on behaviour • Cultural model - a framework for comparison • Pre-conceptions & stereotypes.

Communicating Effectively

- Identifying best tools for the job • Evaluating perspectives of different cultures.

Working Effectively Together

- Greetings, social conversation and names • Understanding priorities, needs and agendas • Understanding priorities, needs and agendas • Agendas, formal and informal meetings • Relationships and trust • Negotiating with foreign counterparts.

Where Things Go Right and Wrong

- Expectations vs. deliverables • Critical scenarios • Conflict resolution strategies.

A Case of Two or More Cultures - Summary and Evaluation

- Application of major learning points to daily business • Planning next steps.

Health and Safety Law: Managing the Risk of Imprisonment

This course will examine the various risks to employers in relation to the changing face of health and safety law and is a must for all those practicing or operating in this area. The course will cover:

- Changes in Health and Safety statute law: Widening and increasing ambit of penalties (Health and Safety (Offences) Act 2008); Widening of police powers of arrest (Criminal Justice Act 2003); Guidance of the Sentencing Guidelines Counsel; Increases of Magisterial powers; case law examples • Prevention is better than penalty: Health and Safety Policy; Written Risk Assessments; 'Ticketing'; Insurance • Handling an accident and a Riddor • The main ingredients duties of the major health and safety offences
- Reasonable practicability: Will the judges allow any application of reasonable practicability?; Using these words in practice • The extended criminal liability of managers of a company and those in management by section 37 HSWA.

Consumer Credit Litigation: The Changes

This course provides a practical and informed review of the landscape of consumer credit law. With the increase of credit litigation, the delegate will gain an understanding of how to both challenge and defend regulated agreements.

Where are we now?

- The meaning of 'credit' • What constitutes 'enforcement' • Default fees • Interest rates • Default notice errors • Conduct of CMC litigation, including costs liabilities in unsuccessful cases.

Consumer Credit Directive changes:

- Adequate explanations • Assessment of 'creditworthiness' • New Agreements Regulations • New execution arrangements • Withdrawal rights • Partial settlements.

Hot topics for the litigator

- Unfair Relationships/PPI cases • OFT irresponsible lending guidance/FAO's • The Consumer Regulatory Reform Consultation • The Consumer Protection and Markets Authority • SRA approach to 'CMC' litigation.

Would your firm benefit from:

- Cost effective training delivered at your firm
- First class speakers with practical experience
- Innovative and cutting edge courses
- Bespoke programmes
- Free consultancy and training needs analysis
- Full account management and administrative support for all in house course programmes

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