



Over 100  
corporate  
commercial webinars  
broadcast in 2010

# Webinar Packages in Corporate Commercial

## Key Features

- **Vast range:** CLT Online have the UK's largest library of specialist webinars
- **Speakers:** The most respected in their field
- **Content:** The latest updates and specialist topics
- **Accessible:** Direct to your PC, laptop or tablet in the office, at home or on the move
- **Discounted and cost effective** pricing packages available
- **Interactive:** chat function, voting polls, see, hear and ask questions

## Expert Speakers

Some of our expert Corporate and Commercial speakers include:

- **Nick Kounoupias** is a partner of DMH Stallard. He was previously Head of Litigation at the MCPS-PRS Music Alliance.
- **Daniel McClean** is a solicitor and consultant with Finers Stephens Innocent. He has advised leading arts organisations including The Arts Council of England, Tate and Gagosian Gallery.
- **John Trimbo**s has worked with the top City law firms as a transactional lawyer and latterly as an in-house training manager and is an experienced consultant specialising in interpersonal and management training.
- **Michael James** is a barrister at Enterprise Chambers, based in Leeds and London. His practice covers commercial and insolvency litigation, with an emphasis on international disputes and commercial contracts.
- **Ed Davies** is a legal learning and development professional. He qualified as a solicitor in the City, working for Freshfields, Olswang and the FSA. He later worked extensively with the Practical Law Company as a freelance training consultant.

## Hot Topics

In this brochure:

- Music Copyright Enforcement
- Digital Opportunity - Hargreaves Review of Intellectual Property and Growth
- Brand Protection, Exploitation and Enforcement
- Commercial Contracts - The Fundamentals Revisited
- Financial Promotion

For the most cost effective way to train your staff, subscribe to a webinar package. Prices start from £35 per webinar or less.  
**See inside for details.**

*Excellent. My first time doing this. Asked 2 questions and got 2 answers plus saw other questions and answers*

## Webinar Pricing and Packages

Webinar packages can be booked at heavily discounted rates by CLT members providing cost effective flexible online training for individuals, teams and departments throughout the firm.

## Webinar Place Packages

### CLT firm members

Webinar place packages work on the basis of volume discounts off individual webinar prices for taking a number of webinar places in advance. A webinar place entitles one delegate to attend a webinar of their choice. Webinar places are called off as you see topics of interest – you don't need to know which webinars to view in advance.

Dependant upon the number of places booked within the webinar package, the price per delegate reduces to **£35 + VAT** for members and can reduce further, for example:-

Package price for 25 places: 25 places x £35 + VAT = **£875 + VAT**

Package price for 50 places: 50 x £30 + VAT = **£1500 + VAT**

Package price for 100 places: 100 x £25 + VAT = **£2500 + VAT**

For packages of more than 150 places, please contact **Karen Battersby** on **0121 362 7522** for bespoke pricing.

Places can be called off from a package for any number of delegates, eg if you have a 25 place package you can have 25 webinars with one person on each, or 5 webinars with 5 people on each etc.

Packages also apply to our entire range of live and recorded webinars in all legal practice and skills areas – over 500 webinars per annum, the largest range in the UK!

See [www.clt.co.uk/webinars](http://www.clt.co.uk/webinars) for details of the programme.

### CLT individual members

If you are a CLT individual member you can also receive discounted rates for booking a number of webinar places. Prices for individual members start at £50 plus VAT per webinar place and can be lower dependent on volume of places booked.

Please contact **Karen Battersby**, Managing Director, CLT Online, on **0121 362 7522** for a quote.

## Departmental Packages

If you have a department that wants regular webinar training in a single practice line then we offer a further set package of 10 webinars in a practice line, e.g. corporate law, dispute resolution, real estate etc for up to 20 people on each webinar for only £1500 + VAT (that is £150 per webinar with up to 20 people on each webinar).

Again the webinars in the practice line are of your choosing from the extensive range.

## The following firms have taken webinar packages with us:

- Blake Laphorn • Clarke Wilmott LLP • Flint Bishop LLP
- Gorvins • Henmans LLP • Veale Wasbrough Vizards LLP
- Blandy & Blandy • Bristows, and many more.

## Five easy steps to accessing webinars:

- 1 Access the UK's largest library of webinars, visit [www.clt.co.uk](http://www.clt.co.uk) and navigate the user friendly menu
- 2 Book in a variety of ways and within 24 hours receive your link to your live webinar
- 3 View the live broadcast. Watch, listen, participate and submit questions
- 4 Receive 1.5 hours CPD per webinar
- 5 View the webinar recording for up to one month after broadcast

## Are you interested?

If you are interested in buying a package our CLT Online team will be happy to discuss the package options available to you. Call

**Karen Battersby,**  
**Managing Director CLT Online**  
on **0121 362 7522**

if you would like to purchase one of our package options.

## Corporate Commercial Webinars - 1.5 hours CPD

Here is a selection of forthcoming live webinars and a selection of recordings. For more information, keep checking our website [www.clt.co.uk/online-training](http://www.clt.co.uk/online-training) for new additions to the corporate commercial programme.

### Live Webinars

#### Music Copyright Enforcement

31 January 1.00 pm - 2.30 pm

This webinar aimed at litigators, IP and commercial practitioners representing organisations and clients in the music and recording industries. It will deal with the infringement of copyright in the music industry generally and will not deal in any great detail with the online environment or the problems raised by the Digital Economy Act. Two specific areas that will be considered in some depth are the Copyright Tribunal and the use of the criminal provisions of the Copyright, Designs and Patents Act 1988 to punish offenders.

It will provide a review of the use of remedies following a breach of copyright as well as practical guidance from an experienced practitioner.

**Speaker: Nick Kounoupis** is a partner of DMH Stallard. He was previously Head of Litigation at the MCPS-PRS Music Alliance.

#### Digital Opportunity - Hargreaves Review of Intellectual Property and Growth

6 February 1.00 pm - 2.30 pm

The Government has now published its response to the Hargreaves Review of Intellectual Property and Growth. It accepts all ten recommendations, and promises a consultation process during autumn 2011 and a White Paper in the spring. This webinar answers the question, what influence is the Review going to have on the future shape of IP law in the UK?

**Speaker: Dr Peter Groves** is a Solicitor and consultant to CJ Jones Solicitors LLP, London. He is a blogger and IP podcaster ([www.ipsojore.co.uk](http://www.ipsojore.co.uk)).

#### Brand Protection, Exploitation and Enforcement

7 February 1.00 pm - 2.30 pm

Brands are some of the most valuable assets. Brand protection is essential for all businesses and for many individuals including celebrities. This webinar will review the key legal and commercial aspects of brand protection and key intellectual property rights that underpin brands. It will look at three main areas protection, exploitation (including the licensing of IP rights) and the enforcement of IP rights, including through litigation.

**Speaker: Daniel McClean** is a solicitor and consultant with Finers Stephens Innocent. He has advised leading arts organisations including The Arts Council of England, Tate and Gagosian Gallery.

#### Commercial Contracts - The Fundamentals Revisited

8 February 10.00 am - 11.30 am

This webinar is designed for anyone who has to craft legal agreements which are not on all fours with precedents. It will take you through common problems experienced when drafting contracts and clauses, to help you avoid costly mistakes and writer's block.

**Speaker: John Trimbos** has worked with the top City law firms as a transactional lawyer and latterly as an in-house training manager and is an experienced consultant specialising in interpersonal and management training.

#### Financial Promotion

17 February 1.00 pm - 2.30 pm

Commercial lawyers should be able to recognise promotional content in a financial or corporate transaction and understand the key exemptions available to avoid breaching the prohibition under section 21 of FSMA. This session demystifies the legislation, providing the practitioner with a more instinctive understanding of the rules and guidance.

**Speaker: Ed Davies** is a legal learning and development professional. He qualified as a solicitor in the City, working for Freshfields, Olswang and the FSA. He later worked extensively with the Practical Law Company as a freelance training consultant.

#### Collateral Warranties

20 February 10.00 am - 11.30 am

This webinar will consider the concept of Collateral Warranties as a form of security for construction contracts. The session will review the terms and conditions of Collateral Warranties from the perspective of the warrantor as well as the beneficiary, focusing on beneficiaries who are purchasers, tenants and lenders.

**Speaker: Miranda Ramphul** is a solicitor and a Professional Support Consultant in the Construction Group at Herbert Smith LLP. Prior to this Miranda was a partner in the Construction Group at Denton Wilde Sapte LLP. She has also worked at Clifford Chance LLP.

#### Pursuing Directors through Corporate Insolvency: Difficult Issues

23 February 1.00 pm - 2.30 pm

This CLT Webinar will review the problems posed when pursuing directors through corporate insolvency. It will consider recent case law, and provide practical guidance in obtaining a recovery from an individual director.

**Speaker: Monica Bond BA, LLB, FCIS, ACA, CFE, MAE**, is a practising solicitor, Chartered Accountant and Certified Fraud Examiner. She provided expert assistance in relation to one of the leading cases on corruption and recovery for deceit, being 4Eng v Harper and Simpson.

#### Recovery after Fraudulent Transactions

28 February 1.00 pm - 2.30 pm

Where there have been fraudulent transactions, the remedies available to litigators differ from other cases. Recent cases have revealed increasingly enterprising ways of withholding the truth, from over-estimation of sales to conspiracy to defraud. This webinar reviews the remedies available by way of recovery.

**Speakers: Arun Chauhan** is the joint Head of the Fraud and Risk Services at Cobbetts and **Mark Kenkre** is the joint head of Fraud and Risk Services team at Cobbetts.

### Recorded Webinars

#### Public Procurement (Miscellaneous Amendments) Regulations 2011

**Speaker: Professor John Bennett** is a consultant for Eversheds LLP. He has worked with the Cabinet Office/Office for Civil Society in dealing with the legal issues in developing the Commissioning/Big Society agenda.

#### Third Parties (Rights Against Insurers) Act 2010

**Speaker: Alison Green** is a barrister practising from 2 Temple Gardens. She is Vice President of the British Insurance Law Association and on the Advisory Panel to the Law Commission in relation to its review of insurance contract law.

#### Drafting R&D and JV Agreements

**Speaker: Sally Shorthose** joined Bird & Bird in September 2006 as a partner in the Life Sciences and Intellectual Property Group. Sally spent 11 years working in-house firstly as senior legal advisor at ICI/Zeneca and latterly as Legal Director of Novartis UK.

#### Using 'Without Prejudice' and Privilege

**Speaker: Helen Swaffield** is a Barrister with 20 years experience in commercial litigation.

#### Tax Incentives for Businesses

**Speaker: Mark Morton BA, CTA, ATT, HMIT** was formerly a Deputy District Inspector with HMRC. He is now Head of Tax at Mercia.

For a full list of corporate commercial recorded webinars visit [www.clt.co.uk/recording](http://www.clt.co.uk/recording)

For a full list of corporate commercial live webinars visit [www.clt.co.uk/webinars](http://www.clt.co.uk/webinars)

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- Central Law Training Ltd reserves the right to vary or cancel a conference where the occasion necessitates. CLT accept no liability if, for whatever reason, the conference does not take place.
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## For more information

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